

# Partner Program

We impress customers together



Zebra BI provides some of the most powerful visuals for both Excel and Power BI to power data-driven management in companies spread across the globe.

## About our Partner Program

The Zebra BI Partner Program is designed for organizations that bring deep analytics expertise to shared clients and deliver implementation, systems integration, training, and solutions-building services. Competent partners support our joint customers to connect to important data sources and help develop visually impressive reports with Zebra BI tools.

The Zebra BI Partner Program is helping our partners succeed, by providing the right tools, training, marketing and support programs.

**Partner Action-Pack** Includes a Zebra BI for Power BI license for up to 10 users and up to 10 Zebra BI licenses for Excel (upon request)

## Products

### Zebra BI for Power BI



Zebra BI for Power BI is a Microsoft and IBCS® certified custom visual, designed to help users get a deeper insight into their data and create standardized and impactful dashboards.

### Zebra BI for Excel



Zebra BI for Excel is an IBCS® certified add-in, designed to help you and your clients effectively visualize and standardize data in Excel spreadsheets.

## Requirements

- i** At least one consultant and/or dedicated salesperson for Zebra BI products.
- i** Expertise in data visualisation, business intelligence, and similar areas.
- i** Commission requirements: in advance deal registration and closure within 6 months of registration.
- i** Acquisition of the "Partner Action-Pack".

Trusted by



# Benefits

- ✓ Access to the "Partner Action-Pack"
- ✓ Access to the Zebra BI partner portal
- ✓ Dedicated Partner Manager
- ✓ 100% revenue from all Zebra BI related services (training, consulting, support, etc.)
- ✓ Sales commission: a 50% commission of the first year's subscription revenue for all orders
- ✓ Sales and marketing material to help you win more clients

## Sales and Marketing Material

Comprehensive tools and how-to content you need to be successful at promoting and selling Zebra BI solutions.

- Access to the "Partner Action Pack"
- Access to the Partner Portal with educational content
- Best-practice report templates and examples
- Recommendation to Zebra BI's clients
- Access to Help Center & other useful resources
- Listing on our Partners page and a dedicated page for your company
- Partner Highlights: A chance to get you Zebra BI content featured on our blog and social media

## How to Get Started?

1. Fill out the Application Form
2. Schedule a Call with Your Partner Manager
3. Sign the Partner Agreement
4. Purchase Zebra BI Action-Pack
5. Talk to our team about your projects. We're here to help.

